CESAM

Average Agents Congress

Paris 10th-11th ,October 2012

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Libya

Map

- Hot Points
- Clash Areas
- Circled Red

Libyan Insurance Market & Potential

Insurance companies	14 Total (1 Takaful + 1 Reinsurance
80% held by largest 4	Libya Insurance, Muttahida, Afriquya and Sahara
Total Premiums	387,655,984. LDs (0.4% of GDP)
	300 Million USD (1-00 USD = 1.3 LDs)
	Marine **26,372,000 Ld**
	Construction **46,520,000 Ld**
	Aviation 26,994,000 Ld
	Life 6,700, 000 Ld
	Commercial-Fire 80,117,000 Ld
	Cars and Trucks 91,423,000 Ld
	Others 109,529,000 Ld
Paid up claims in 2011	**282,445,000 LDs**
Potential Premium Growth	**6 folds to reach 2.4 Billion LDs (2.5% of GDP)**

Social Dynamics of Libya

- Population 6,500,000
- Growth rate 2.2% per annum
- Urbanization 90.0%
- Total households 1,000,000
- Average family size 6.5 people
- Size of workforce 2,000,000
- Public Sector employment 50%
- Private Sector employment 20%
- Unemployment rate 30%
- Foreign workers 10%
- Population under 14 years of age 30%
- Population over 60 years of age 7%

Economic Fundamentals of Libya

Gross Domestic Product	US $ 96 billion (estimate 2010)
Total export revenues	US $ 45 billion (estimate 2010)
CBL Monetary Reserves	US $ 140 billion (+ US $ 50 billion with LIA)
GDP 2010 (Nominal)	US $ 11,314 per capita
GDP 2010 (PPP)	US $ 13,804 per capita
Public Debt	Less than 4% of GDP
Budget 2012	40 Billioni Euro (68 Billioni LDs)
WTO	Observer Status
State Control	Heavy until date
Future Hope	- Move to a free, open market economy - Modify subsidy policies

Libyan Economic Data

Key indicators	2010	2011	2012	2013	2014	2015
Population	6.6	6.1	6.8	6.9	7	7
Nominal GDP (US $ billions)	79.16	56.46	74.21	87.38	96.13	99.56
GDP per Capita	11,993.9	9,255.7	10,913.2	12,663.8	13,732.9	14,222.9
Real GDP growth (%)	3.3	-26.1	15.5	9.1	7.5	4.4
Consumer price inflation (av; %)	2.5	6.8	5.2	2.7	3.1	3.2
Budget balance (% of GDP)	9	-28.2	3.2	2.9	7.4	9
Current-account balance (% of GDP)	20.4	-0.3	21.7	18.3	19	16.5
Exchange rate LD:US$ (av)	1.27	1.23	1.26	1.28	1.28	1.26
Exchange rate LD:€ (av)	1.68	1.68	1.59	1.54	1.57	1.61

Libya Economic Fundamentals - Hydrocarbons

- Crude oil revenues — +90% of total national revenues
- Crude oil reserves — 9th largest proven at 44 billion barrels
- Crude oil output — 18th largest producer
- Oil Production 2010 — 1.7 million barrels per day
- Oil Production March 2012 — 1.45 million barrels per day
- Libyan Reserves — Totaling 180 Billion USD

Security

Armed Activities	Few , Mostly Criminal in nature .
Major Cities	Generally safe , clashes at borders line.
Private Security	Not needed
Country Control	Army and Police (But with strong Revolutionary support)
Outlying towns and villages	Caution recommended
Coastal Areas	Safe.
Food, Water, Power, Petrol	Abundantly Available (Services fully reinstated except few power cuts)

Infrastructure and War Damage

Infrastructure in Libya	Damaged by neglect
War Damage	Misurata, Zawia, Brega, Zwara, Nafusa Mountains, Zliten, Sirte, Ben Walid, (infrastructure and buildings)
Other War Damage	Tripoli (Military facilities, Security facilities, military management and control centers)
Damage to Airports	Extensive damage at all Libyan Airports
Damage to Ports	Misurata and Brega Ports
Budget 2012 for Reconstruction	12 Billion LDs (7.5 Billion Euros)

Business Environment

General Perception	Extremely positive / High expectations
Banks	Fully operational and functioning.
Cash and Trade Finance	Lack of Confidence by depositors.
Government	Temporary Cabinet in office to June 15th..
Elections	Democratic/Free elections (Great Succes)
Police and Security	Functioning at near normal levels in Cities.
Industry	Almost back to normal
Airlines	Operating , but poor Infrastructure
Shipping and Ports	Operational inefficiently

Constituent Assembly and Transitional Government

- National Assembly - 200 members democratically/freely elected
- Transitional Government -Not formed yet (24 Minsitries expected)
- CA Primary Scope -Write a Constitution
- Challenges - Incorporate the Revolutionaries in a National Army, Security and Police.
- - Kick-start the economy.

  - Empower the Government

  - Avoid nepotism and tribalism.

  - Communicate directly and openly.

International Agreements and Contracts

Bilateral and G2G Agreements	Fully honour and respect
G2B Contracts	Honor and respect if transparently and competitively assigned.
B2B (Treasury Financed)	Will be scrutinised and vetted
B2B, B2C (Private)	Honour and respect
Oil and Gas Production	Resumed (limited to 400,000 barrels per day)
Infrastructure Contracts	Majority at stand still
Return of Foreign Companies	Some Turkish companies returned.

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