



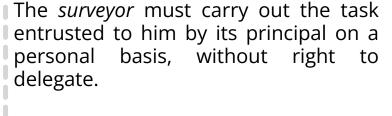
THE 12 KEYS RULES OF CESAM RECOMMENDATION

Rules applicable to surveyors and average agents recommended by CESAM summary



No right of delegation for Recommended surveyors

Recommendation public, is nominative and allocated on a personal basis. It's granted according to the geographical area of practice, can't be transferred, and follows Recommended Party.



Public, personal, specialised and local Recommendation



No subordinate relationship

The Recommended Party undertakes to respect the limits of the assignment and to comply with ethical principles (confidentiality, impartiality, integrity).



compulsory to take It's professional liability insurance, and a certificate must be provided annually. If you have any problems taking out I this cover, please contact CESAM.



Reasonable fees

In order to maintain a high level of knowledge, the Recommended Party must attend at least one 7-hour training day per year. For EEA experts, 10 days over 6 years.



Salvage sales under conditions

The Recommended Party undertakes to pay an annual flat-rate fee to CESAM on invoice receipt.



the Recommended Party must draw up a free memo in writing as part of their duty to inform the stakeholders in the marine insurance market.

The Recommendation doesn't create a subordinate relationship, nor does it guarantee any volume of assignments or turnover.

> **Compliance** with ethical principles



Recommended The Party must specific with operating comply conditions (premises, security information systems, data protection).

> **Professional business** liability



The Recommended Party is free to set its own remuneration. Fees nevertheless be reasonable, taking into account customary practice and assignment difficulty.

Continuing education requirement



Under no circumstances may the funds from a salvage sale set up by the Recommended Party pass through its professional structure.

Payment of the annual contribution



The Recommended Party shall submit its annual activity report, according to speciality, available on CESAM website, within the time limit set.

> Duty to inform the marine insurance market

