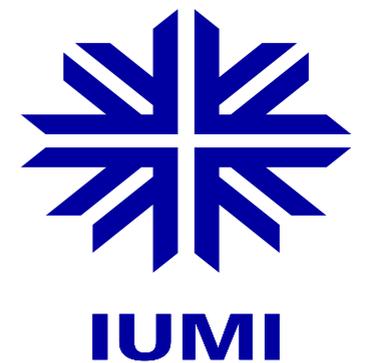




## IUMI – Main Challenges of the Marine Insurance Industry

Lars Lange, IUMI Secretary General

Le Rendez-Vous Paris MAT, Paris, Mon, 27 June 2022



# Agenda



- 1. IUMI at a glance**
2. War / Sanctions
3. ESG / Sustainability
4. Safety in Shipping
5. Supply Chain disruptions
6. Connect to IUMI

# 1. IUMI at a Glance



1. International Union of Marine Insurance (IUMI) traces its roots back to 1874
2. **Membership**
  - 41 national (marine) insurance associations as members
  - 3 Associate members (Myanmar, Thailand, Philippines)
  - 20 Affiliate members
  - 21 IUMI Professional Partners (IPPs)
3. **Technical Committee** infrastructure focussed on main marine product areas (but not P&I)
4. Accredited NGO at the **International Maritime Organisation** (IMO) in London



# 1. IUMI at a Glance - Affiliates

Close relation to other maritime / transport stakeholders



**BIMCO**



**INTERTANKO**



International  
Chamber of Shipping  
Shaping the future of shipping



**ISU**  
INTERNATIONAL  
SALVAGE UNION

**IACS** | International  
Association of  
Classification  
Societies



**IGP&I**  
International Group of P&I Clubs

**ALSUM** | ASOCIACIÓN LATINOAMERICANA  
DE SUSCRIPTORES MARÍTIMOS

# Agenda



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## 2. War in Ukraine / Sanctions against Russia



- [Statement](#) on IUMI homepage
- [Information](#)
  - Podcast in March 2022
  - Webinar in May 2022
  - Articles in „IUMI Eye“ newsletter
- [Lobbying](#)
  - Talks with IMO, European Commission, Class and Shipowners
  - Topics
    - Sanctions / Self sanctioning – impact for insurers
    - Compliance and feasibility issues for insurers
    - Impact on supply chain
    - Vessel and cargo safety, seafarer safety



# Agenda



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### 3. ESG / Sustainability

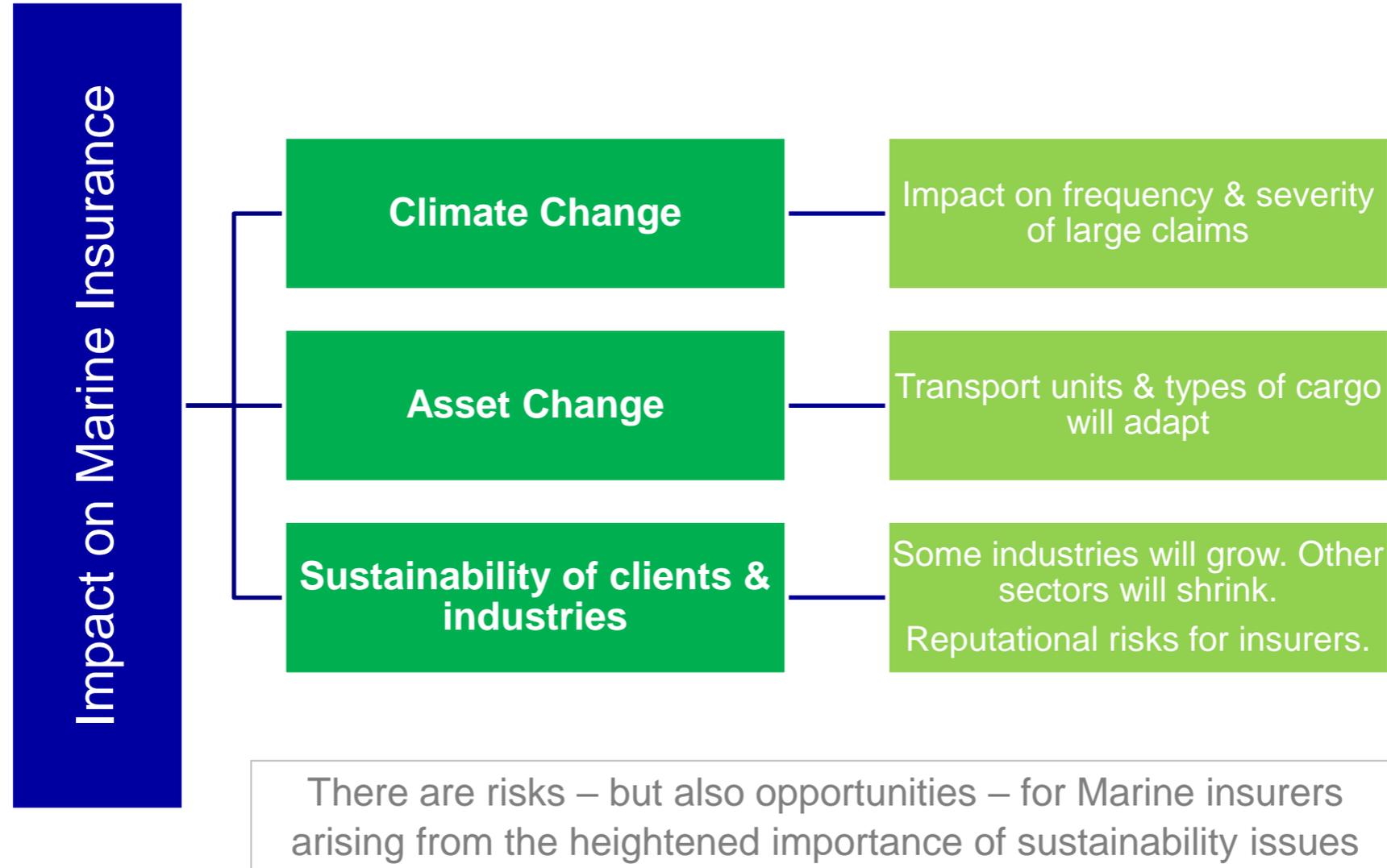


- **Membership Survey in Q4 2019:** Huge support – ESG put on IUMI’s agenda in Feb 2020
  - reconsider targets and responsibilities beyond core business to incorporate sustainability
  - IUMI will add on insurance companies’ and member associations’ work
- IUMI Executive Committee developed in 2020 an initial strategy, **IUMI Working Group** founded in Feb 2021 to embark in concrete work
- Keep it concrete, focussed and topic driven – what is IUMI’s role and what are we able to deliver? Awareness, education, team play
- Different speed in different regions / companies  
⇒ create a level playing field



# Environmental, Social, Governance (ESG) issues

## How will Marine insurers be affected by sustainability issues?



## 3. ESG / Sustainability

Distinguish between lobby work and representative association work



- **Build awareness / Networking / Voice**
  - UNEP FI Principles for Sustainable Insurance
  - Ship Recycling Transparency Initiative
  - Maritime Technologies Forum
  - GMF „Neptune Declaration“
  - Poseidon Principles for Marine Insurance
- **Lobby issues e.g.**
  - Alternative fuels / decarbonization
  - Arctic sailing
  - Illegal, unregulated, unreported (IUU) fishing
  - Ship Recycling
  - Seafarer wellbeing
  - Marine plastic litter



# Environmental, Social, Governance (ESG) issues



## UNEP FI Principles for Sustainable Insurance (PSI):

1. Embed ESG issues relevant to insurance business in the decision-making.
2. Work together with clients and business partners to raise awareness of ESG issues, manage risk and develop solutions.
3. Promote widespread action across society on ESG issues.
4. Disclose regularly progress in implementing the principles.

 IUMI = PSI Supporting Organisation

IUMI EYE March 2020 11



By Hendrike Kuhl  
IUMI Policy Director

### IUMI becomes Principles for Sustainable Insurance (PSI) Supporting Institution

During the 2020 Winter Meeting in London IUMI's Executive Committee approved the application for IUMI to become a Principles for Sustainable Insurance (PSI) Supporting Institution. The application was subsequently approved by the United Nations (UN) Environment Programme and IUMI officially became a PSI Supporting Institution in February 2020.

The PSI Initiative is the largest collaborative initiative between the UN and the insurance industry. Over 140 organisations worldwide have adopted the four principles for sustainable insurance, including insurers representing more than 25 % of world premium volume and USD 14 trillion in assets under management.

The four principles are:

**Principle One**  
We will embed in our decision-making environmental, social and governance (ESG) issues relevant to our insurance business.

**Principle Two**  
We will work together with our clients and business partners to raise awareness of ESG issues, manage risk and develop solutions.

**Principle Three**  
We will work together with governments, regulators and other key stakeholders to promote widespread action across society on ESG issues.

**Principle Four**  
We will demonstrate accountability and transparency in regularly disclosing publicly our progress in implementing the principles.

As a PSI supporting institution, IUMI will strengthen sustainable insurance aims related to marine underwriting and run activities to support the adoption and implementation of the principles. An initial action will be a joint webinar about the "ESG guide for the global insurance industry" with a specific focus on marine insurance which is planned for this summer.

IUMI will further provide updates and information about PSI projects to raise awareness and educate members about such initiatives. This is in line with the request by IUMI members as expressed in the ESG membership survey conducted in 2019 to provide information about relevant sustainability matters.

For more information about PSI please [click here](#).

# Poseidon Principle for Marine Insurance

Assessing and disclosing the climate alignment of H&M portfolios



Assessment  
of Climate  
Alignment

Accountability

Enforcement

Transparency

# Agenda



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## 4. Safety in Shipping

Fires on container vessels / misdeclaration of cargo and DG

- **IUMI Paper** (Germany, Bahamas, IUMI, BIMCO, CESA) to IMO MSC 102 (MSC 102/21/7 and INF.2 / INF.3) - **accepted on 12 May 2021 by MSC 103** and sent to SSE 8
- "*Development of **amendments to SOLAS chapter II-2 and the FSS Code concerning detection and control of fires in cargo holds and on the cargo deck of containerships***"
- IUMI-led "expert group" prepared paper and presentation to SSE 8 in Mar 2022
- "FSA": Cargosafe project
- target completion year in SSE: 2025; shall **enter into force on 1 January 2028**, provided that they were adopted by MSC before 1 July 2026.



# 4. Safety in Shipping

## Containers Lost at Sea



- New outcome was agreed by MSC 103 in early May 2021 on „tracking and tracing“
- A holistic approach is needed
  - Declaration of weights
  - Container quality
  - Lashing and (class approval of) lashing equipment
  - ISO rules on corner castings and lashing equipment
  - Vessel design
  - Weather routing
- IUMI Activities
  - IUMI Loss Prevention Committee „Guidance Paper“
  - Raised in the IACS/IUMI Technical Meeting
  - Co-sponsored EU paper to CCC 9
  - Dialogue with shipowners
  - TopTier project



# 4. Safety in Shipping

Others



- **Lloyd's Salvage and Arbitration Branch**
  - „home“ for LOF and SCOPIC + services
  - IUMI letter May 2021 – LSAB working group
- **Autonomous Shipping**
  - MSC finished the „RSE“
  - IMO will develop „*instruments*“ based on this
  - IUMI will stay involved
- **Places of Refuge**
  - NCSR 9 in June 2022
  - IUMI works in IMO correspondence group
- **Limitation of Liabilities** in IMO Legal Committee



# 4. Safety in Shipping

IUMI „Policy Agenda“ as per 17 January 2022 on [www.iumi.com](http://www.iumi.com)



# Agenda



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## 5. Supply Chain disruptions



- **Bottlenecks in the supply chain**
  - E.g. „Ever Given“ - alternatives available?
  - Just in time production still reasonable?
  - Trade and production more local?
- **Increasing size of (container) vessels**
  - Risk accumulation
  - Design challenges: Loss of containers / fires
- **Port congestion**
  - US West Coast after trade sped up again
  - UK after Brexit
  - China after COVID impact
- **Accumulation of risks**
  - Tianjin and Beirut explosions
  - Impact of NatCat events
- **Impact of climate change**



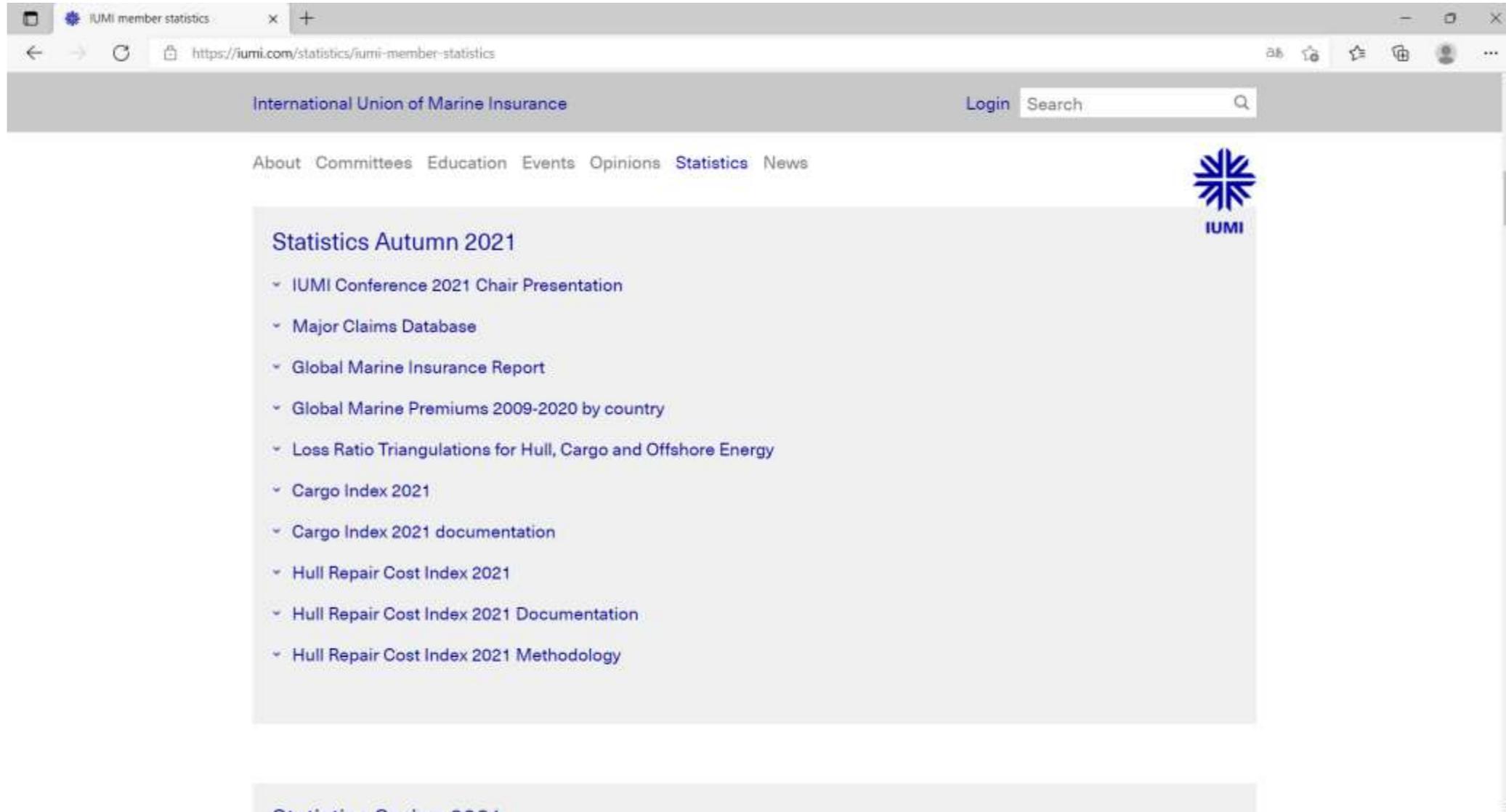
# Agenda



1. IUMI at a glance
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- 6. Connect to IUMI**
  - **Data and Statistics**
  - **Education**
  - **Information**
  - **Events**

## 6. Connect to IUMI - IUMI Data and Statistics

IUMI September Statistics 2021 and Spring Statistics 2022 on the IUMI homepage



# 6. Connect to IUMI - IUMI Data and Statistics

IUMI Stats Report 2021



IUMI's 2021 analysis of the global marine insurance market



# STATS



# 6. Connect to IUMI - IUMI Data and Statistics



## IUMI Major Claims Data Base

Our 2021 claims database consists now of 25 countries, after 22 participants last year and 16 participants in 2019



Countries	Working Group Member	Scope of data 2021
Lead: Dave Matcham, Philip Graham		
Belgium	Christoffel Cornette	Hull & Cargo
Germany	Jens Jaeger	Hull & Cargo
Japan	Tetsuya Watanabe	Hull & Cargo
Netherlands	Marko v. Leeuwen	Hull & Cargo
Singapore	Paul H./Kai W. Iris N.	Hull & Cargo
Sweden <sup>1</sup>	Marika Svalskulla	Hull & Cargo
Switzerland	Tanja Wilke	Cargo
Greece <sup>2</sup>	Ellie Pana	Hull & Cargo
Australia	Ayman Sobhan	Hull & Cargo

2018 pilot participants

Countries	Working Group Member	Scope of data 2021
Lead: Dave Matcham, Philip Graham		
India	Sanjiv Singh	Hull & Cargo
Italy	Cristina Castellini	Hull & Cargo
Malaysia	Farizah	Hull & Cargo
Poland	M. Lewandowski	Hull & Cargo
Slovenia <sup>3</sup>	Mateja Lamovšek	Hull & Cargo
Spain	Antonio Guardiola Martínez	Hull & Cargo
Turkey	Ceyda Çaptuğ	Hull & Cargo
United Kingdom	Dave Matcham	Hull & Cargo
France	Jean-Paul Thomas	Hull & Cargo

Countries	Working Group Member	Scope of data 2021
Lead: Dave Matcham, Philip Graham		
United Arab Emirates	Fareed Lutfi	Hull & Cargo
New Zealand	John Lucas	Hull & Cargo
Hong Kong	Selina Lau	Hull & Cargo
Cyprus <sup>3</sup>	Andreas Athanasiades	Hull
Philippines	Michael Rellosa	Hull & Cargo
Croatia	Tanja Stahuljak	Hull
South Africa	Viviene Pearson	Hull & Cargo

New participants 2021

1. Sweden could not participate in the 2019 to 2021 data collections, but is expected to be part of the 2022 data collection again 2. Greece reported in 2021 no changes to data already sent nor new claims data to submit 3. Slovenia and Cyprus could not participate in the 2021 data collection, but are expected to be part of the 2022 data collection again

## 6. Connect to IUMI - Education

### IUMI Education Programme



- **IUMI webinars** up and running
  - since 2016, all recordings on IUMI homepage
  - E.g. on Tue, 24 May on „The Ukraine war, its impact on marine insurers and the role of war risk insurance ”
- **IUMI tutorials** underway
  - Cargo tutorials in 11 modules, € 550 for members, € 880 for non-members
  - Hull tutorials in 13 modules; € 650 for members, € 1.040 for non-members
- Cooperation with **World Maritime University WMU** since 2020 – Marine Insurance Law & Practice Postgraduate Diploma Programme
- “**Study Groups**”
- We work on **in-class courses** to come in 2022



## 6. Connect to IUMI - Newsletter

IUMI Eye – June 2022



- Quarterly newsletter
- June 2022 is out, June 2022
- Mail, pdf or online

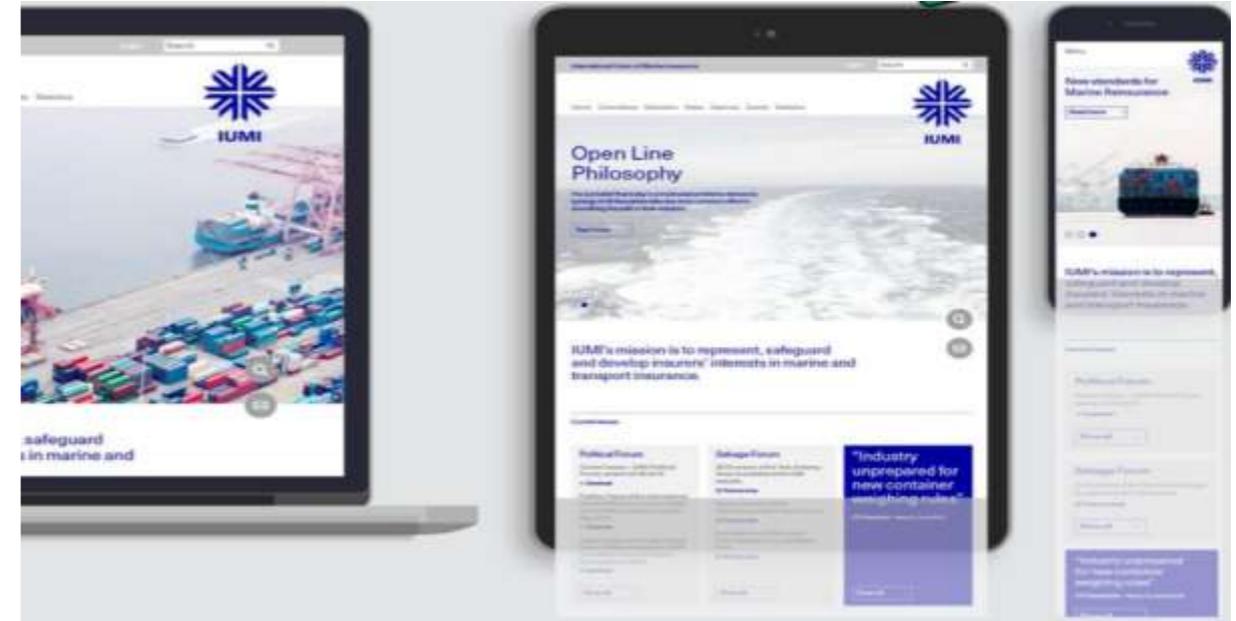


## 6. Connect to IUMI - online

Homepage, social media, videos, blogs, podcasts



- [www.iumi.com](http://www.iumi.com)
-  [@IUMI\\_marine](https://twitter.com/IUMI_marine)
-  [International Union of Marine Insurance \(IUMI\)](https://www.linkedin.com/company/international-union-of-marine-insurance-iumi/)



## 6. Connect to IUMI - Events

- IUMI Chicago shall take place **in-person** again
- **Sunday, 18 Sep to Wednesday, 21 Sep 2022**
  - Hotel Chicago Marriott Downtown Magnificent Mile
  - 10 **workshops** in three days
  - 40+ **presentations** on topical issues
  - 2 **gala dinners** on Sun and Wed
- **Registration** under [www.iumi2022.com](http://www.iumi2022.com)



Aon Ballroom at Navy Pier



Chicago History Museum



# Thank you

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